

ARNE 2021 Convention Agenda

THURSDAY, SEPTEMBER 23, 2021

8:00 am – 5:00 pm	PRP-NE OWNER'S MEETING <i>Sponsored by Hotlines</i>
3:00 – 7:00 pm	REGISTRATION
6:30 – 10:30 pm	KICK-OFF STREET PARTY <i>Bar Sponsored by Commercial Forms</i>

FRIDAY, SEPTEMBER 24, 2021

8:00 am	REGISTRATION OPENS
8:00 – 9:00 am	BREAKFAST FOR ALL ATTENDEES
8:30 am – 11:30 am	7TH ANNUAL SUMMIT OF AUTOMOTIVE RECYCLERS <ul style="list-style-type: none">• <i>Moderated by Vince Edivan, ARA Membership Director</i>• <i>Topics To Be Announced</i>
11:30 am – 1:00 pm	LUNCH FOR ALL ATTENDEES
1:00 – 4:30 pm	VENDOR PRESENTATION SUMMIT - with sponsored updates from: <ul style="list-style-type: none">• PMR, Inc. – ARNE SHOW SPONSOR• URG – ARNE SHOW SPONSOR• Axe Payments• ARA National• AER• United Catalyst Corporation• Tracey Road – PRP-NE SHOW SPONSOR• EZ Suite• Hollander• Buddy Automotive• Bishop International
5:30 – 6:30 pm	COCKTAIL HOUR
6:30 – 11:00 pm	FRIDAY NIGHT CELEBRATION PARTY <i>BAR SPONSORED BY USA CORE SUPPLY</i> JOIN US FOR DINNER STATIONS, OPEN BAR, LIVE AUCTION, EXHIBITOR TABLES & MORE!

SATURDAY, SEPTEMBER 25, 2021

7:00 am

REGISTRATION OPENS

7:30 – 9:00 am

BREAKFAST OPEN

SALES ROUNDTABLE

10:00 am – 12:00 pm

- Facilitators:
- David Walker, AER
- Sandy Blalock & ARA Leadership
- Vince Edivan
- Paula Knapp
- Ron Matthews
- Anthony Wahl

BREAKOUT SESSION 1

9:00 – 10:00 am

- **Re-Evaluating, Re-Thinking & Re-Inventing Your Business** with Amanda Morrison & Kristen Alexander, United Recyclers Group
- **EZ Route Breakout Session** with Chris Atencio, EZ Route

BREAKOUT SESSION 2

10:00 – 11:00 am

- **Understand Converters Cats Aren't Fluff Anymore!** With Cliff Hope, PMR
- **Inventory Buddy and Bid Buddy - New Features** with Mike Lambert, Buddy Automotive Innovations

BREAKOUT SESSION 3

11:00 am – 12:00 pm

- **Are You in the Driver's Seat of Your Converter Sales?** with Jason Moritz, United Catalyst Corporation
- **Credit Card Processing Fees - A Necessary Evil?** with Brian Worth & Sam Avello, Axe Payments

12:00 – 1:30 pm

LUNCH – KEYNOTE PRESENTATION – \$10K RAFFLE DRAWING

1:30 pm

2021 ARNE CONVENTION WRAPS – SEE YOU SOON!

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