

2026 ARNE EXPO

NOVEMBER 5–7, 2026

Resorts World Catskills

Connect • Learn • Share Ideas • Build the Future

THURSDAY | NOVEMBER 5

Throughout
Day

Attendee Arrivals

1:00–4:00 PM

Vendor Set-Up

5:00–9:00 PM

Gears, Beers & Peers

Kick off the Expo with an evening designed for connecting, unwinding and getting energized for the days ahead. Enjoy drinks, light bites, interactive activities and plenty of opportunities to catch up with familiar faces, make new connections and strengthen industry relationships.

FRIDAY | NOVEMBER 6

7:30 AM

Registration Opens

7:30–8:00 AM

Prayer Meeting

8:00–9:00 AM

Annual Board Meeting

9:00–10:30 AM

The Future Is in This Room

Bill Tolpa | Audience-Driven Discussion

What if the best ideas in auto recycling aren't on the stage—they're sitting in the audience? This interactive opening session brings owners, operators, vendors and the next generation of leaders together for an honest conversation about EVs, AI, workforce, sustainability and the future of the industry.

10:40–11:30 AM

Your Word Is Your Brand: Trust as a Growth Strategy

Moderator: Rob Rainwater | Panelists: Matt Brown & Casey Cornell

Explore how trust, integrity and strong relationships can become powerful drivers of business growth. Learn how honoring commitments and building a reputation for reliability can strengthen partnerships and create long-term opportunities.

11:40 AM–12:30 PM

How AI Is Reshaping Auto Recycling

Moderator: Kirk Monger | **Panelists:** TBD

Explore how artificial intelligence is transforming auto recycling—from smarter inventory management and parts identification to streamlined operations and improved profitability.

12:30–3:00 PM

Lunch & Learn: Tools, Tech & Partners Driving Your Business

Connect over lunch while learning about ARA programs, educational resources, new tools, technology and vendor solutions designed to help move your business forward.

3:00–3:45 PM

Old Industry, New Playbook: The Courage to Change

TBD

Today's market demands new approaches. Explore what it takes to rethink processes, embrace technology, strengthen company culture and move beyond “the way it's always been done.”

3:45–4:30 PM

From Chaos to Clarity: EOS for Automotive Recyclers

Dave Borland

Discover how EOS can help automotive recyclers create structure, establish accountability, build stronger teams and ensure the right people are in the right roles.

6:00–9:00 PM

Evening Dinner & Auction

SATURDAY | NOVEMBER 7

7:30–8:00 AM

Prayer Meeting

7:30–9:00 AM

Breakfast with Vendors

9:00 AM–12:00 PM

Sales School

Sponsored by Team PRP

Presenter: Rob Rainwater

This is your opportunity to boost your sales skills, grow your network and learn proven industry strategies.

9:30 AM–12:00 PM

Vendor Breakdown

9:00–9:50 AM | CHOOSE YOUR BREAKOUT

OPTION 1

QC: Inventory & Dismantling

Mike – Buddy's | Joe – Tolpa's | Nick – Fenix

OPTION 2

Beyond Compliance: Managing Safety Risks in Modern Auto Recycling Operations

Kirk Hartog

Go beyond regulatory compliance and explore safety as a business strategy. This interactive session examines OSHA priorities and real-world operational risks, including “OSHA Trivia: Would You Pass the Inspection?”

10:00–10:50 AM | CHOOSE YOUR BREAKOUT

OPTION 1

QC: Prepping & Shipping

Mike – Buddy's | Joe – Tolpa's | Nick – Fenix | Tad – Colvetts

OPTION 2

Developing Future Auto Recyclers

Aaron Wilbert & Tyler Petrie

11:00–11:50 AM | CHOOSE YOUR BREAKOUT

OPTION 1

What Gets Monitored Gets Managed

Speaker TBD

Learn which KPIs and metrics matter most and how to turn everyday data into actionable insights that improve decision-making, efficiency and profitability.

OPTION 2

Find It Fast, Sell It Faster: Mastering Part Identification with PartOutPro

Tristan Hadley, eBay

Discover how VIN-based build sheets, OEM diagrams and part-number matching can improve part identification, reduce returns, strengthen listings and increase buyer confidence.

12:00–1:10 PM Networking Lunch & Awards

1:15–2:05 PM Creating Customer Experiences That Win

Moderator: Rob Rainwater | Panelists: Joseph Venturella, Tommy Stearn & Katie Saxton

Great inventory and pricing aren't always enough. Learn practical strategies for creating consistent, memorable customer experiences that build trust, improve sales and turn one-time buyers into loyal customers.

2:05–3:00 PM Closing Announcements, Cocktails & Prize Drawings

Afternoon Departures & Free Time

Head home at your leisure—or stay and enjoy the area with your family.